**Industries Served –Success Stories**

Our client solutions take two forms: our experts working with their teams to deliver real business process improvement projects or providing them with solution blueprints for the potential impacts of such interventions.

Our solutions, delivered across industries as diverse as banking, mining, manufacturing, downstream oil and gas, and telecommunications, have resulted in significant operational efficiencies, customer satisfaction, cost savings, and a significant impact on the bottom line.

1. Mining

Quantified savings in excess of 10 million USD

* Reducing pit wall instability.
* Reducing gold solution loss to tails.
* Improving elution strip rates.
* Reducing bulk emulsion usage costs.

1. Oil and Gas

Quantified cost savings in excess of 100K USD

* Reducing negative variance on fuel pump stations.
* Reducing gasoline fuel shortages at fuel stations.

1. Telecoms

Potential cost savings in excess of 20 million USD

* + Reducing fibre broadband service provisioning turnaround for residential customers.
  + Increasing meantime between failure (MTBF) of ADSL broadband in high-value customer areas in Accra.
  + Improving staff digital competency to optimize customer contact in data penetration.
  + Enhancing access to mobile internet and data configuration by self-service.
  + Reducing incidences of payment errors.
  + Seamless migration of 2G subscribers unto 3G/4G platforms.
  + Reducing mobile money merchant registration turnaround time.
  + Systematising the process for monitoring, reassigning and reusing project assets inventory in existing and new projects.
  + Reducing delays in the product performance reporting process.

1. Banking

Quantified and potential cost savings in excess of 20 million USD

* + Reducing off-site ATM downtime.
  + Reducing account opening turnaround time.
  + Improving supplier payment process.
  + Reducing retail loan impairment.
  + Enhancement in account mandate change process.
  + Reducing turnaround time for loan refunds.
  + Reducing internal and external fraud on customer account.

1. Manufacturing

Quantified and potential cost savings in excess of 10 million USD

* + Reducing incidents of jerrycan failures.
  + Reducing energy consumption on compressor units.
  + Reducing product generation turnaround time.
  + Reducing incidences of dented and scratched cans on hydraulic lifter units.
  + Reducing changeover turnaround on plastic blowing line.
  + Enhancing material flow in the finishing and warehousing operation.
  + Reducing gas consumption in production units.
  + Reducing machine makeready (changeover) time.
  + Reducing leakages in sachet water production.
  + Reducing delays in product delivery.